

Message Text

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PAGE 01 STOCKH 00843 021330Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
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R 021102Z MAR 78
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 3165

UNCLAS STOCKHOLM 0843

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ADS REQUEST - SHARP CHEMICAL COMPANY, INC., HOUSTON, TX

REF: COMMERCE CD-144 1/16/78

1. A NUMBER OF SWEDISH DISTRIBUTORS OF FOUNDRY MACHINERY AND EQUIPMENT HAVE BEEN CONTACTED ON BEHALF OF SUBJECT COMPANY. IN ITS APPLICATION SHARP CHEMICAL CO. MENTIONS THAT ITS FORMULA REPLACES DUST, CEREAL AND WOOD FLOUR. THESE PRODUCTS HAVE NOT, HOWEVER, BEEN USED IN SWEDISH FOUNDRIES FOR MANY YEARS. IN ANY CASE, THE FOLLOWING FIRM INDICATED A PRELIMINARY INTEREST IN THIS OFFER HAS REQUESTED FURTHER DETAILS AND A SAMPLE OF APPROX. 2 LBS OF THE FORMULA-FREE OF CHARGE-FOR VARIOUS FOUNDRY TESTS.

2. AB WESTIN AND BACKLUND
BOX 9126
S-102 72 STOCKHOLM 9
CONTACT: MR. TORD EDVARDSSON
TELEPHONE: 08/18 84 00 TELEX: 10175

3. THIS COMPANY, ESTABLISHED IN 1932, HAS SHARE CAPITAL OF SKR 1.750 THOUSAND (US\$ EQUALS SKR 4.60), ANNUAL TURN-OVER OF SKR 43 MILLION, AND ABOUT 60 EMPLOYEES.
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THE COMPANY MANUFACTURES, IMPORTS AND MARKETS FOUNDRY MACHINERY AND EQUIPMENT, AND REPRESENTS SOME US AND BRITISH MANUFACTURERS. THERE ARE AFFILIATED FIRMS IN GOTEBOG, MALMO, AND SUNDSVALL. A WORKSHOP IS LOCATED AT SALA. LOCAL BANK SOURCES INDICATE THAT THE FIRM IS FINANCIALLY SOUND AND HAS MET ITS BUSINESS OBLIGATIONS SATISFACTORILY.

PREPARED BY: GLANDER APPROVED BY: TRUMME.
KENNEDY-MINOTT

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NNN

Message Attributes

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